Create inspiring,

meaningful shopping experiences through light







Content

Ambiscene concept	4	Arc
		- (
The shopper's journey	6	— T
		- (
Retail brand store-y	7	— P
		- (
Facade lighting		
– Flood		
– Indoor grazing & wall washing		Op
– Control solutions - Façade		— F
– Direct View		- (
Shop window	16	Am
– Spots		— F
- Indoor grazing & wall washing		$-\vee$
- Control solutions - Shop window		
·		Wh
Merchandise enhancement		
– Showcase enhancing light		Phil
– Highlighting promotional islands		
– Ambient light		lt's ⁻

Architectural lighting	
– Cove lighting & store orientation	
– Translucent elements	
- Control solutions - Architectural lighting	
– Philips Luminous textile	
– Control solutions - Philips Luminous textile	

Open floor	
– Functional light	
– Control solutions - Functional light	
AmbiScene Mirrors	
– Fitting Room Mirror – Vanity Mirror	
Why does it work?	
Philips Lighting Services	
It's time to redefine the way	

AmbiScene Designed to create inspiring and remarkable shopping experiences

With AmbiScene you can adapt your lighting in virtually every way imaginable, e.g. by intensity, white tones, direction, color or contrast. Create the right mood at the touch of a button.

Light talks...

AmbiScene connects with customers on an emotional level. It's a powerful marketing tool you can use to support your communication strategies.

Ambiscene inspires...

Make it happen!

AmbiScene lighting solutions are always tailored to your specific needs. Whatever the scale or scope of your concept, we can support you throughout the planning, implementation and usage phases.



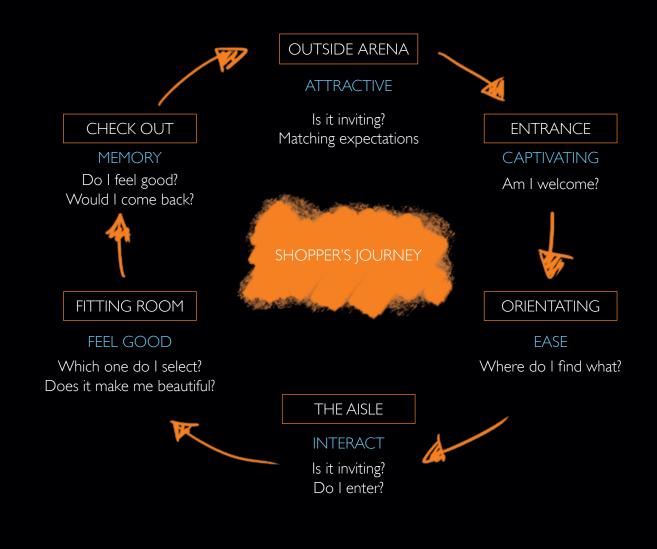






Lighting can be a key factor in a store's success, attracting Shoppers while creating an Ambience that puts them in a buying mood

The shopper's journey...



Our experience solutions address key moments of the shopper's journey...





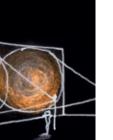
Enhance your shop's appearance after dark with attractive lighting

Flood



Illuminating surfaces homogeneously, increasing visibility and enhancing communication. Add a dynamic element to really differentiate yourself from other buildings







eW Burst Powercore iW Burst Powercore



eW Blast Powercore iW Blast Powercore



eW Reach Powercore iW Reach Powercore



eW Burst Powercore ColorBurst Powercore



eW Blast Powercore ColorBlast Powercore



eW Reach Compact Powercore ColorReach Compact Powercore



Indoor grazing & wall washing



eW Graze MX Powercore iW Graze MX Powercore



ColorGraze MX Powercore

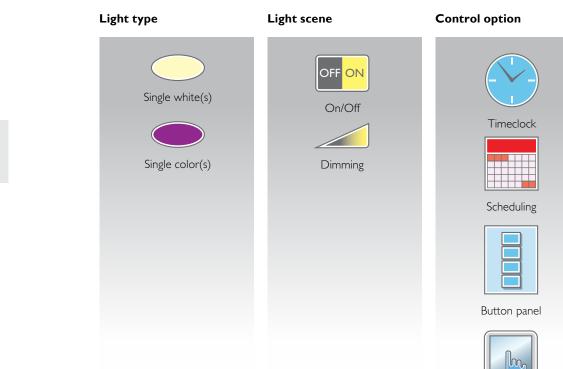


Create a dramatic lighting effect so you clearly stand out



Automated white and single-colored lighting

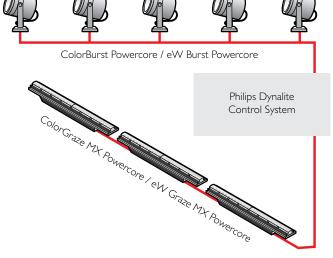
The Philips Dynalite control system switches and/or dims Philips Color Kinetics architectural outdoor luminaires. You can program a timer in the system to control the lighting according to a pre-determined schedule. A user interface can be added if manual override is required.



Touch panel



Philips Lighting offers a range of services that support you in realizing your project, from start to finish. See chapter Philips Lighting Services.



Automated and dynamic white / colored lighting

The Philips Dynalite control system switches and/or dims Philips Color Kinetics architectural outdoor luminaires with white or a single color light as well as with tunable (dynamic) white or colored light. You can program a timer in the system to control the lighting according to a pre-determined schedule. A user interface can be added if manual override is required.

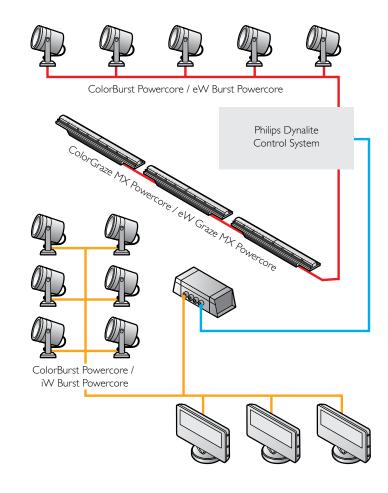
type	Light scene	Cont
Single white(s)	OFF ON On/Off	
Tunable white	Dimming	
Single color(s)	Static color tuning	
	Static white tuning	
Tunable color		
Tunable white Tunable color(s)	On/Off Dimming Static color tuning	

trol option		
Timeclock		
Scheduling		



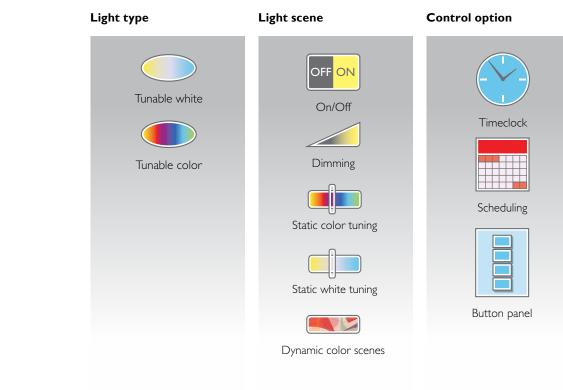


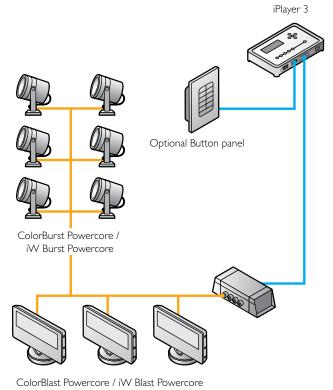
Touch panel



Automated dynamic white / colored lighting

The Philips Color Kinetics iPlayer 3 controller switches and/or dims architectural outdoor luminaires with tunable (dynamic) white or colored light. Dynamic color scenes are also possible. You can program a timer in the system to control the lighting according to a pre-determined schedule. A button panel can be added if manual override is required.





Level 4 Looking for additional control option

Any Philips Lighting solution can be extended with:

Control option





Remote management/ System integration



Direct view



Communicate with the surrounding area and establish your identity









iColor Accent MX



iColor Flex LMX & MX



DayPix daylight suitable LED media screen technology



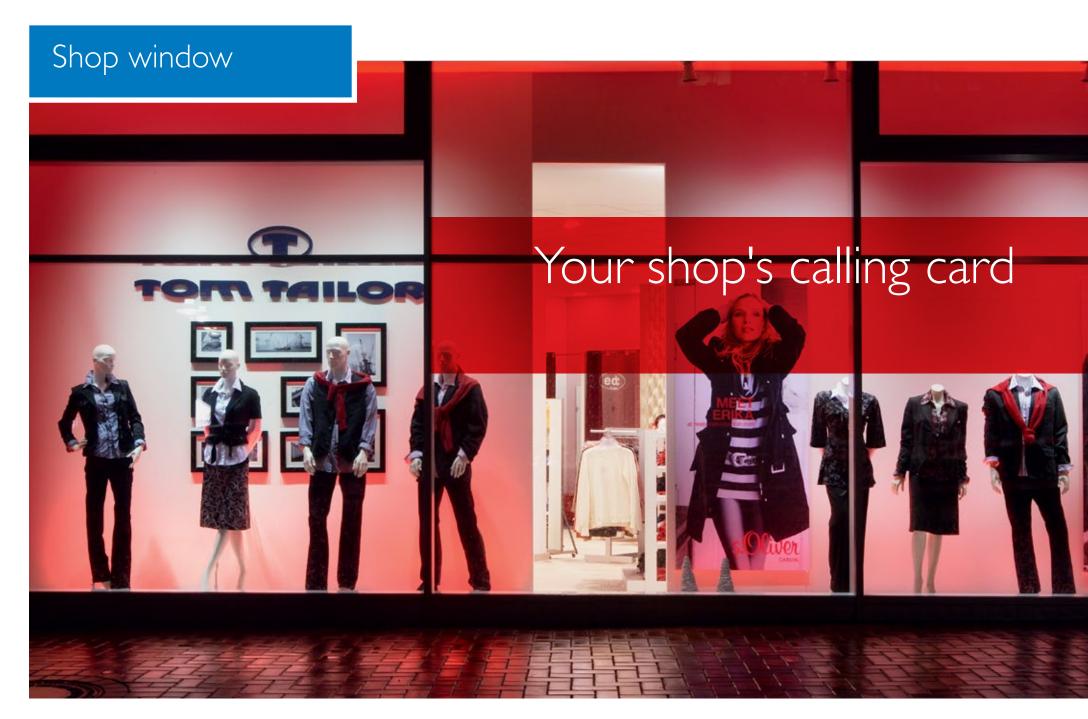
DayStrip



Modular LED Displays Vidiwall DA Outdoor & indoor



dMesh 24-5000 & dMEsh 40-5000 Transparent & lightweight outdoor LED display technology



Spots



Display your merchandise in the best possible way by enhancing and emphasizing every texture and fiber







StyliD PureDetail



StyliD Mini, Micro, Compact & Compact Power



StoreFlux



UnicOne - HID version; Mini, Micro, Compact. LED version; Mini, Micro & Fiorenza HID



CDM Evolution CDM Elite Light Boost





Indoor grazing & wall washing



eW Fuse Powercore iW Fuse Powercore



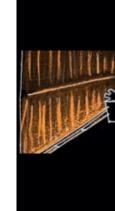
eW Blast Powercore iW Blast Powercore



ColorFuse Powercore



ColorBlast Powercore



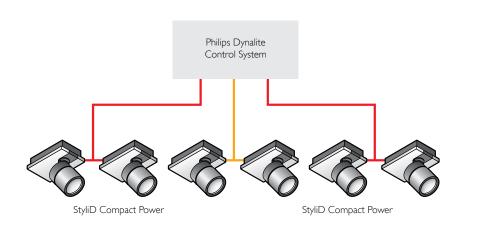


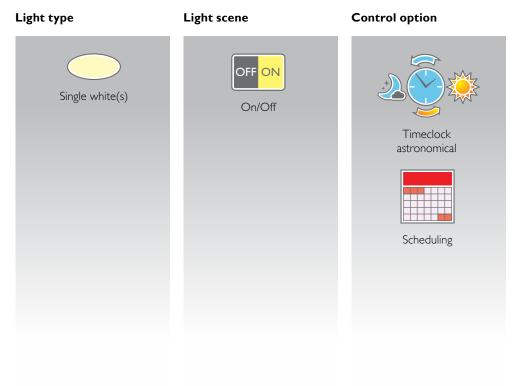
Create depth by adding color and tunable white to create a dynamic eye-catcher





Switch between different light settings in your shop window. You can also turn off half of the lighting at night to save energy, leaving only the accent lighting on. You can program a timer in the system to automatically switch the lighting on and off.



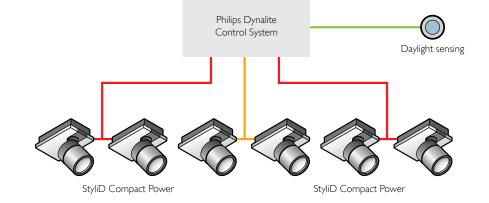




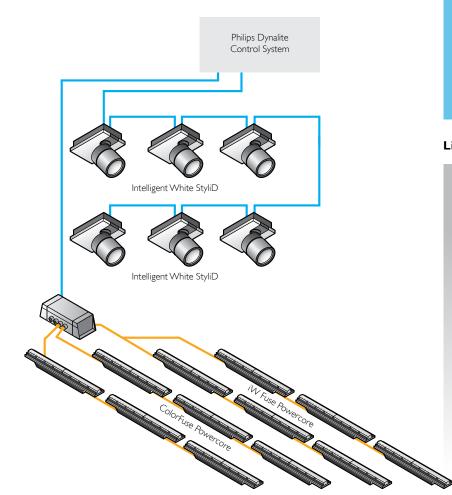
Philips Lighting offers a range of services that support you in realizing your project, from start to finish. See chapter Philips Lighting Services.

By dimming your shop window lighting you can create a much better balance with natural daylight. This creates optimal contrast for your merchandise while saving energy. You can also program a timer in the system to automatically switch the lighting on and off.

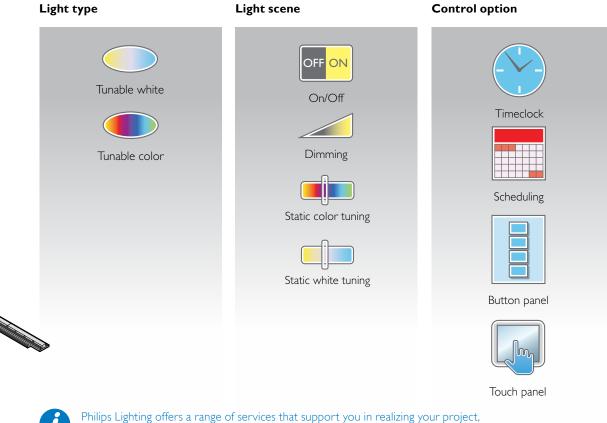
Light typeLight sceneControl optionImage: Single white(s)Image: Single white(s)Image: Single white(s)Image: Single white(s)Image: DimmingImage: Single white(s)Image: Singl



Philips Lighting offers a range of services that support you in realizing your project, from start to finish. See chapter Philips Lighting Services.

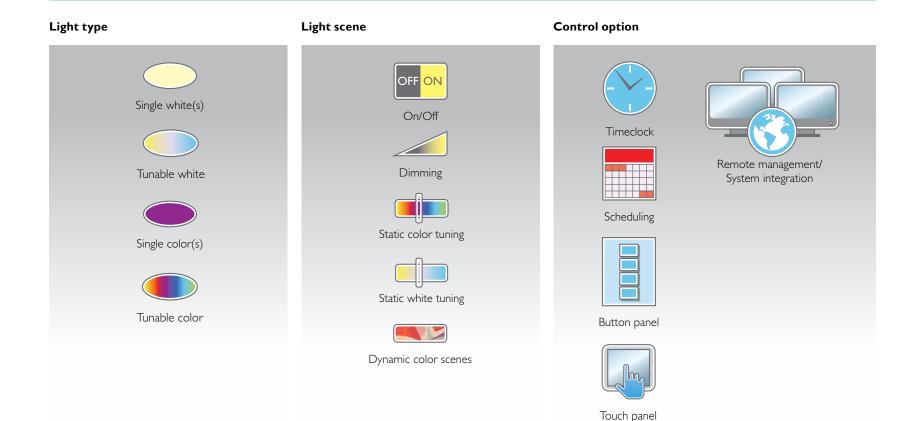


With the addition of tunable (dynamic) white or colored light to your shop window you can create more eye-catching effects. You have the flexibility to change the colors whenever required, for example when you show a new collection. You can program a timer in the system to control the lighting according to a pre-determined schedule. A button panel or touch-screen user interface can be added if manual override is required.

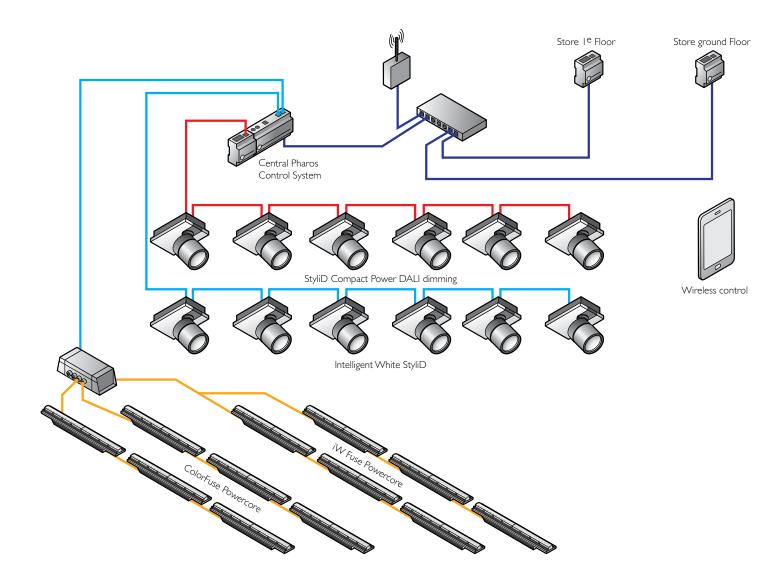


from start to finish. See chapter Philips Lighting Services.

For maximum flexibility, use white or a single color light as well as tunable (dynamic) white / colored light. Dynamic color scenes are also possible. You can program a timer in the system to control the lighting according to a pre-determined schedule. A user interface can be added if manual override is required. It's even possible to carry out remote management and to integrate the system with other in-store lighting.



Philips Lighting offers a range of services that support you in realizing your project, from start to finish. See chapter Philips Lighting Services.



Merchandise enhancement

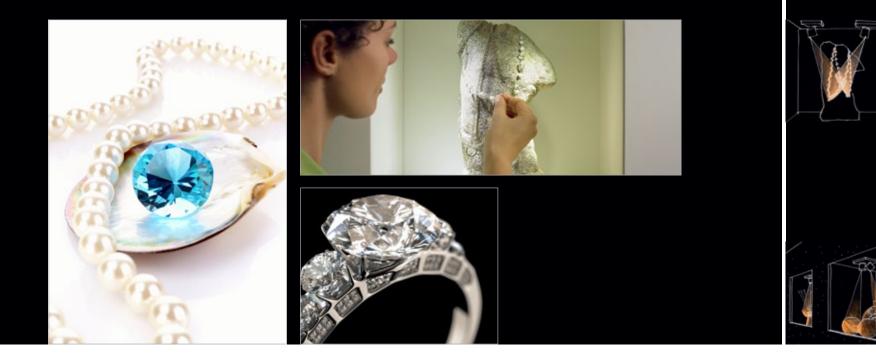
Increase attraction by creating the right mood through ambient light



Showcase enhancing light



Experience the magic and attraction of light







TIK Iltiluce



TAK Iltiluce



STICK Iltiluce



MAGO Iltiluce



InteGrade

Highlighting promotional islands

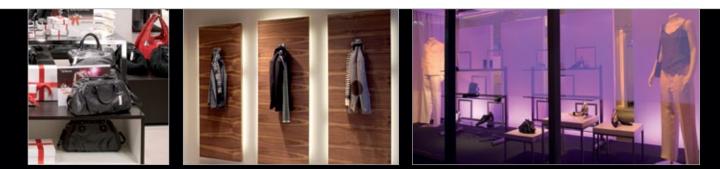


StyliD PureDetail



StoreFlux





Every detail counts, so immerse your merchandise in a sparkling sea of light



UnicOne - HID version; Mini, Micro, Compact. LED version; Mini, Micro &



Fiorenza HID

CDM Evolution CDM Elite Light Boost



StoreFit



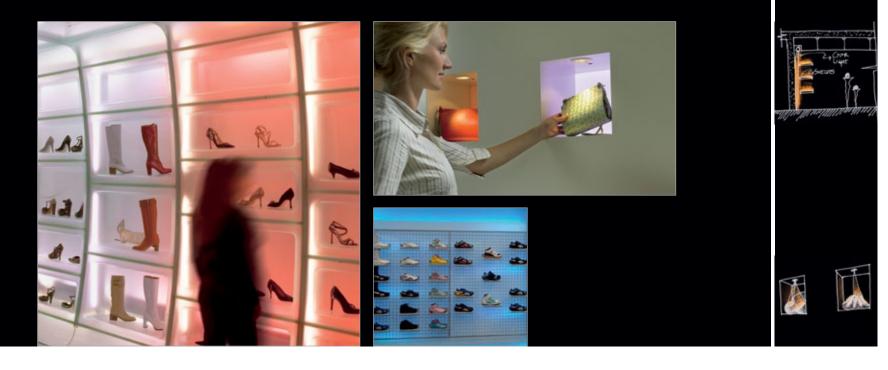
Narrow Beamspot



Ambient light



Reinvent _{your} displays in every way imaginable





ColorFuse Powercore

25HELVES



LUX RGB Iltiluce



TAK RGB Iltiluce

Architectural lighting

Make an unforgettable impact through ambient lighting



Cove lighting & store orientation



Bring architecture to life, put your shop on the map and guide customers through their shopping experience





iW Fuse Powercore



ColorFuse Powercore



iW Cove MX Powercore



iColor Cove MX Powercore

Translucent elements



ColorGraze MX Powercore



ColorBlast Powercore



ColorFuse Powercore



iColor Cove MX Powercore

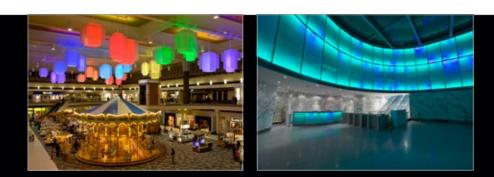


eW Fuse Powercore iW Fuse Powercore



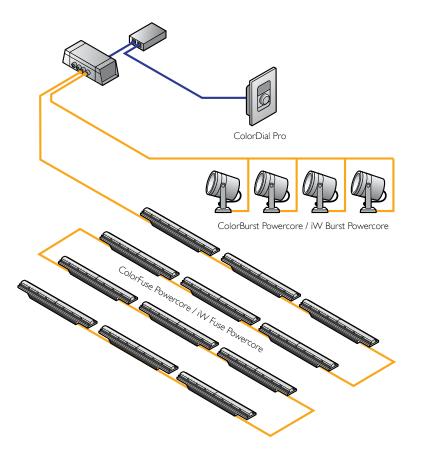
eW Blast Powercore iW Blast Powercore



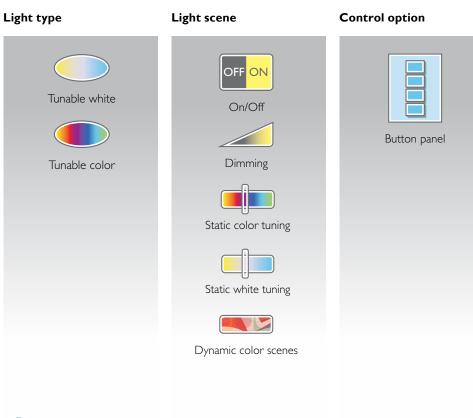


Transforming materials into special elements that help establish the uniqueness of your store





Dynamic white or colored light in your store can be controlled (e.g. switched on/off or dimmed) in the simplest possible way, without the need to carry out any programming. The button panel even allows you to select pre-set dynamic color scenes.





Philips Lighting offers a range of services that support you in realizing your project, from start to finish. See chapter Philips Lighting Services.

This configuration is ideal when you want the benefits of dynamic white or colored light without having to adjust the settings manually. You can program a timer in the system to control (switch on/off or dim) the lighting according to a pre-determined schedule. Dynamic color scenes are also possible. A button panel can be added if manual override is required.

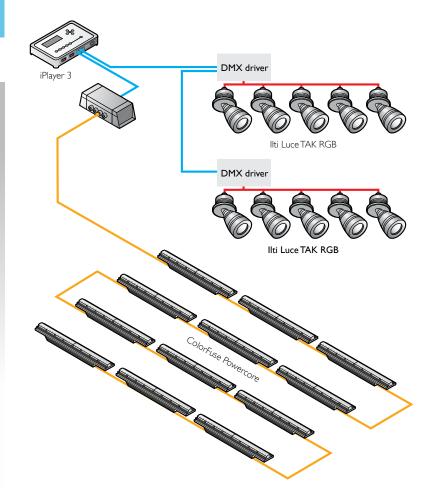
Control option

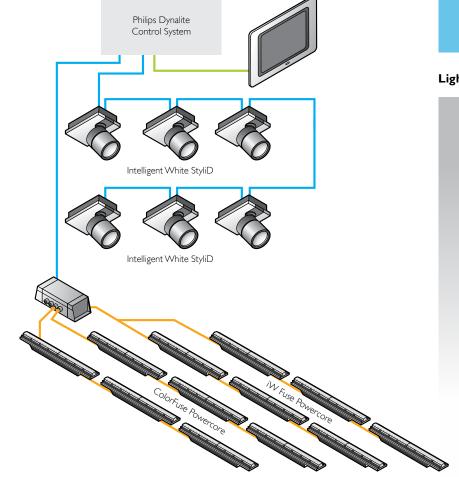
Timeclock

Scheduling

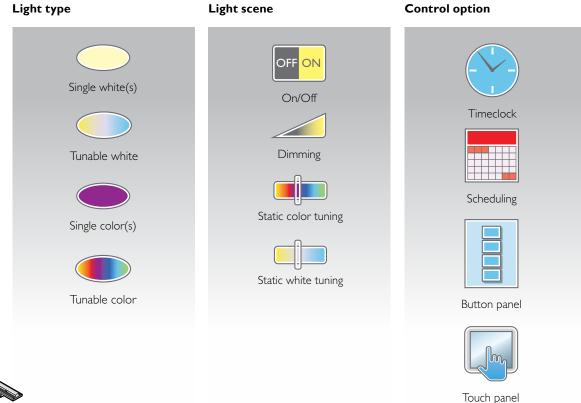
Button panel

Light type	Light scene
Tunable white	OFF ON On/Off
Tunable color	Dimming
	Static color tuning
	Static white tuning
	Dynamic color scenes

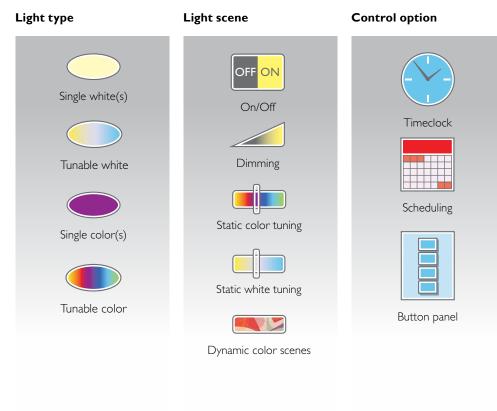




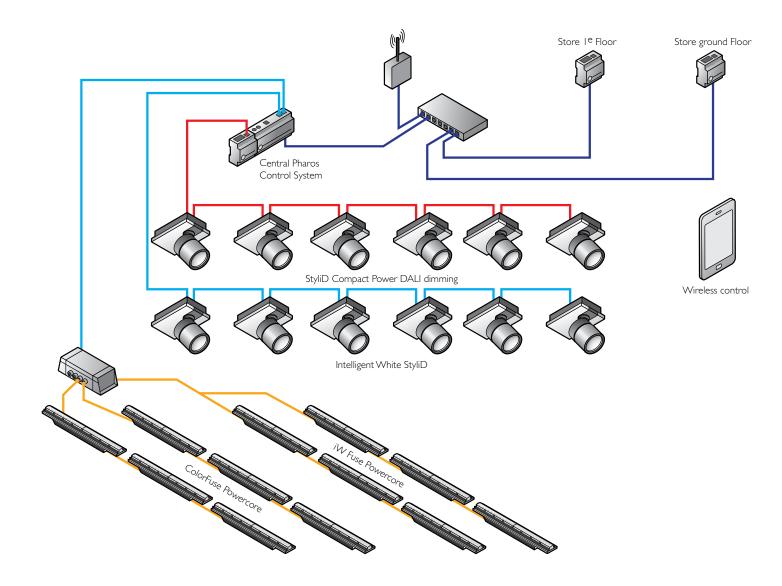
Your static and dynamic white / colored light can be controlled using a single system, which makes it very easy to use and gives you a tremendous amount of flexibility. You can program a timer in the system to control (switch on/off or dim) the lighting according to a pre-determined schedule. A button panel or touch-screen user interface can be added if manual override is required.



Enjoy the ultimate in flexibility and lighting freedom. Control static and dynamic white / colored light using a single system. You can program a timer to automatically control (switch on/off or dim) the lighting according to a pre-determined schedule. Or you can alter settings manually using a button panel or touch-screen user interface. This can also be done remotely using a smart phone or tablet. It's even possible to carry out remote management and to integrate the system with other in-store lighting.







Philips Luminous textile



This easy-fit system integrates multi-colored LED modules within acoustic textile panels for displaying dynamic content while softening sound.

The panels, finished with Kvadrat textiles, are available in different finishes.

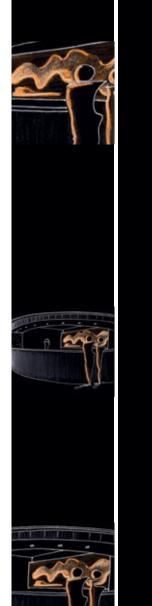
- Plug & play installation.
- Panel thickness = 130mm

• Three-year warranty (on electronics, textile, frame & tension system).

To find out more visit:

www.philips.com/ luminous-textile

Luminous textile panels play a decorative - and practical role in shopping malls, shop windows and in many other spaces within a building.





bring your shop spaces alive



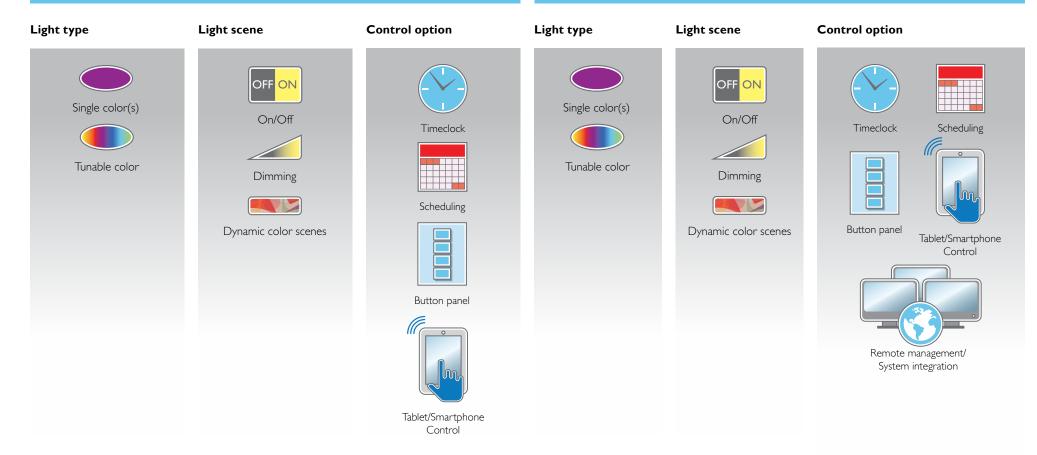
Control solutions - Philips Luminous textile

Level 1

Autonomous operation: It is possible to design and program your own dynamic content and as such make your own lighting scenes. It is also possible to schedule these customized lighting scenes by programming a timer in the panel. A button panel, Smartphone or a remote control can optionally be used for manual override. Multiple panels can be combined without the need of an external controller, as the panels synchronize as one unit.

Level 2

Integrated operation: In combination with external controller(s) it is possible to integrate the panels into a larger system. This can vary from simple control or remote management to interactive "lighting entertainment" applications. This creates the capability of dynamically adapting the content on the panel, e.g. depending on external factors such as weather, music, motion etc.





Make your goods more visible and more appealing

F

lloctior



Functional light



Sparkling, attractive and efficient lighting that makes your store look remarkable





LuxSpace Mini HE, Compact HE & Compact Power



LuxSpace Accent



DayZone



Fugato Performance, Mini & Compact.



CDM Evolution CDM Elite Light Boost

Control solutions - Functional light

Level 1

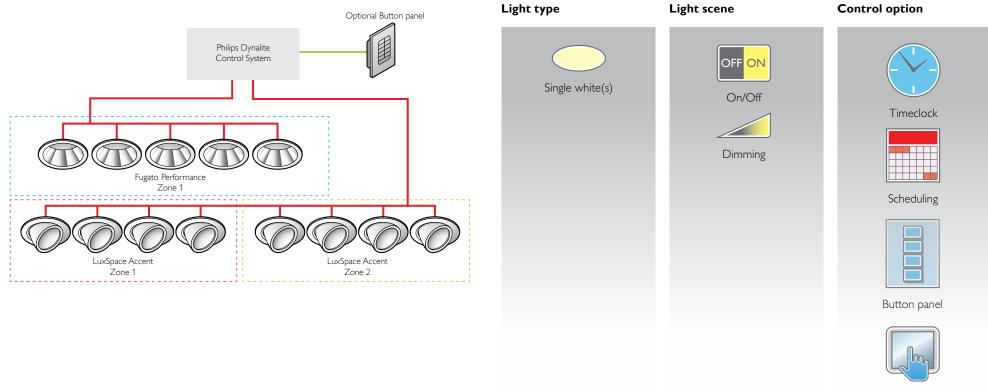
Save energy by reducing the lighting levels when the shop is closed.

You can program a timer in the system to automatically switch the lighting on or off according to a pre-determined schedule. You can define different zones within your store, so for example the lighting closest to the front of the store remains on while the lighting at the back is turned off. You can alter settings manually using a button panel or touch-screen user interface.

Control option Light type Light scene Optional Button panel Philips Dynalite Control System OFF ON Single white(s) On/Off Timeclock LuxSpace Accent LuxSpace Accent . Zone 1 . Zone 2 Scheduling LuxSpace Accent Zone 3 Button panel Touch panel

Level 2

By adding dimming possibilities you have greater freedom to come up with creative lighting solutions for emphasizing particular goods or areas of the store. You can program a timer in the system to automatically dim or switch the lighting on or off according to a pre-determined schedule. You can define various zones within your store and have different lighting effects for each. You can also alter settings manually using a button panel or touch-screen user interface.

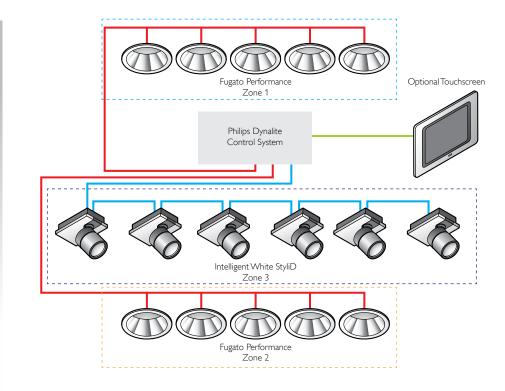


Touch panel

Level 3

Optimize the appeal of the most important areas in your store by adding tunable (dynamic) white lighting. This, together with dimming possibilities, creates clear differentiation between the various zones in your store. You can program a timer in the system to automatically dim or switch the lighting on or off according to a pre-determined schedule. You can also alter settings manually using a button panel or touch-screen user interface.

Control option Light type Light scene OFF ON Single white(s) On/Off Timeclock Tunable white Dimming Scheduling Static white tuning Button panel <mark>اس</mark>ے Touch panel



AmbiScene Mirrors

Truly engaging with customers

Fitting Room Mirror

OCCASIONS

At a touch of a button you'll get a veil of white light.

Office, Outdoor or Cozy evening feeling...

SEASONS

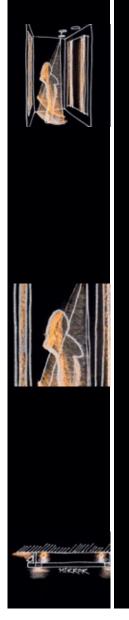
Generate the perfect atmosphere for making the right decision...

How about spring, summer, autumn or winter light?

IMMERSIVE EXPERIENCE

The subtle effect of dynamic white and colored light can recreate virtual settings

Night club Dinner party At the gym In the office Relaxing by the pool





Create ambiences that inspire your customers



60% of the buying decisions are made inside the fitting room.

More than 60% of the American women asked said they wouldn't buy new garments if they didn't look their best in them.

"Inhospitable fitting rooms create an unpleasant atmosphere for shoppers and can impact on sales" RetailWeek magazine, January 2007

> When Macy's asked customers what they most wanted to see improved in their stores, dressing rooms was one of the three things mentioned most often. USA Today, January 2007

"There are worse things in life than fitting rooms – I just can't think of what they are" Anne Cole, American swimsuit designer

AmbiScene mirror for fitting rooms

Level 1, Occasions

Diffuse, frontal white dynamic lighting.

Level 3, Immersive experience

Diffuse, frontal white dynamic lighting accentuated by colored ambient lighting that is used throughout the fitting room.





Level 2, Seasons Diffuse, frontal white dynamic lighting



Vanity Mirror

Vanity Mirror for cosmetics stores and departments

Live Care Comfortable White Basics Bright Life Pamper Fashionable Colorful Swimsuits Sporty Sunny Love Enticing Red Special Sensual Dimmed Warm Seduce Black Purple Lingerie

OCCASIONS

Add some real atmosphere to the faces of your customers...

SEASONS

Let them experience the magic of special occasions through the subtle effects of dynamic white and colored lighting.









Level 1, Occasions Diffuse, frontal white dynamic light



Level 2, Seasons

Diffuse, frontal white dynamic lighting accentuated by colored ambient lighting.



Why does it work?

- Shoppers feel more comfortable
- Garments and cosmetics look more attractive
- Garments and cosmetics are seen in relevant light settings (e.g. outdoor scene for sports wear)
- Increased interaction between staff and shoppers
- Increased brand/store loyalty of the shopper



Revenue-enhancing light that engages shoppers to stay longer and spend more

Philips Lighting Services

Project Services

You can call on our extensive knowledge and experience for the implementation of lighting solutions of all type and size.





We can arrange a financial plan whereby you can enjoy a positive cash flow from day one. Philips Lighting Capital

Advisory Services

We give you clear insights into your current lighting system, explaining how it can be improved and the potential benefits you can gain.



support from start to finish



Our extended warranty and maintenance services cover all relevant aspects so your lighting performs at its best throughout its entire life cycle. Lifecycle Services Now is the time to consider lighting solutions that can enhance your retail spaces and bring your brand to life. Philips can help you meet your lighting ambitions and create flexible, energy-efficient and dynamic fashion lighting solutions. Let your customers experience a remarkable journey, over and over again.

It's time to redefine the way you light your retail spaces.

attract, engage, convert, repeat...

Project credits - Philips Color Kinetics

Myriad Botanical Gardens and Crystal Bridge Tropical conservatory

Oklahoma City, Oklahoma, USA Architect: GSB Inc Architects and Planners Electrical Contractor: Shawver & Son Inc Lighting Design: Alvine Engineering General Contractor: Downey Contracting LLC

Selfridges

London, United Kingdom Lighting Design: Philips Lighting Supplier: Architaintment Lighting Ltd.

111 Buckingham Palace Road

Victoria, London, United Kingdom Lighting Design: Alma Cardzic, Hhilson Moran Partnership Contractor: Simpson York Lighting Supplier: Architaintment Lighting Ltd. Lighting Supply, Installation and Programming: Lighting Technology Projects

City Place House

London, United Kingdom Lighting Solution and Design Integration: Terry Reeves, Lighting Technology Projects Architect: Natalia Kudriavtseva and Sean O'Mahoney, Hoare Lee Lighting Supplier: Architaintment Lighting Ltd.

Maplewood Mall

Maplewood, Minnesota, U.S.A. Lighting Designer: Lighting Matters®, Minneapolis, MN, U.S.A. Architect: RSP Architects, Minneapolis, MN, U.S.A.

Mikimoto

Las Vegas, Nevada, U.S.A. Lighting Design: Focus Lighting, NYC, U.S.A. Design: Ilyia Corporation

Reebok

Antwerp, Belgium Lighting Design: E.L. TRONICS in collaboration with HUGO NEUMANN SA Electrician: Stéphane Levêque, E.L. TRONICS

Philips Lighting

Data subject to change without prior notice. Date of release: December 2012

Project reference: 2012036

For more information: www.philips.com/lighting



All rights strictly reserved. Reproduction or issue to third parties in any form whatever is not permitted without written authority from the proprietor.

All visualization materials, such as pictures, stills, graphics, videos and real-time renderings, included in or referenced to in this publication, have been prepared by Philips with the greatest care to simulate lighting effects on a particular project. The real measured values may vary due to tolerances on luminaires, luminaires positioning, reflection properties and electrical supply. Philips disclaims any and all claims with respect thereto.

