



Americas key contacts

The Philips Entertainment Lighting have a great team of experienced, motivated and enthusiastic people here to support you and your business. Your account is managed by your Key Account Manager and is supported across many different aspects of the business. This contact sheet provides a guide to our team and who to reach out to for support.

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USA sales managers					
Midwest & Northeast Regional Sales Manager	Charlie Hulme	North Dakota, South Dakota, Nebraska, Kansas, Minnesota, Iowa, Missouri, Wisconsin, Illinois, Michigan, Indiana, Kentucky, Ohio, West Virginia, Pennsylvania, New Jersey, Delaware, New York, Connecticut, Rhode Island, Massachusetts, Vermont, New Hampshire, Maine	charlie.hulme@philips.com	M	(702) 845-0830
Southeast Regional Sales Manager	Tom Stanziano	Alabama, Florida, Georgia, Maryland, North Carolina, South Carolina, Tennessee, Mississippi, Virginia, Washington DC	tom.stanziano@philips.com	M	(813) 334-4189
				F	(214) 647-8031
South Central Systems and Installation Sales	Jeff O'Brien, LC	Arkansas, Colorado, Idaho, Louisiana, Montana, New Mexico, Oklahoma, Texas, Utah, Wyoming, Alaska, Arizona, California, Hawaii, Nevada, Oregon, Washington	jeff.obrien@philips.com	M	(214) 317-2798
Western Region Systems and Installation Sales	Jeff O'Brien, LC	Arkansas, Colorado, Idaho, Louisiana, Montana, New Mexico, Oklahoma, Texas, Utah, Wyoming, Alaska, Arizona, California, Hawaii, Nevada, Oregon, Washington	jeff.obrien@philips.com	M	(214) 317-2798
Western Regional Sales Manager Lighting Designer Business Development Manager	Ray Whitton	Alaska, Arizona, California, Hawaii, Nevada, Oregon, Washington	ray.whitton@philips.com	M	(805) 587-7147

Canada and Latin America sales managers

Canada Sales Manager	Don Carruthers	Alberta, British Columbia, Manitoba, New Brunswick, Newfoundland, Nova Scotia, Ontario, Prince Edward Island, Quebec, Saskatchewan	donald.carruthers@philips.com	T	(902) 435-1765
				M	(902) 225-6332
Latin America Sales Manager	Pablo Jose Ruiz	Latin America	pablo.ruiz.campo@philips.com	M	(626) 298-2428

Product specialists / training:

Product Specialist	Gregg Brooks		gregg.brooks@philips.com	T	(214) 647-7880 x7948
				M	(214) 802-4806
Product Specialist, Controls	Bobby Harrell		bobby.harrell@philips.com	T	(212) 795-3043
				M	(917) 749-8475
Customer / Technical Training	Todd Kessler		todd.kessler@philips.com	M	(214) 282-0536
Customer / Technical Training, Systems	Maggie Bailey		maggie.bailey@philips.com	M	(720) 201-2847

Sales support:

Marketing Communications / Sales Support	Jennifer Michalak		jennifer.michalak@philips.com	M	(214) 952-9410
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