WESCO V.I.P. Pick Two Promotion Terms and Conditions

Eligibility: The WESCO V.I.P. "Pick Two" Promotion (the "Promotion") is open only to qualified electrical contractors who register with Philips Lighting North America Corporation and are located in and do business in the United States and Puerto Rico ("Qualified Electrical Contractors"). Participating Qualified Electrical Contractors should check as to whether they may be subject to company policies relative to participation of the company or its employees in trade promotions. Void where prohibited by law or internal company policy.

Promotion duration and description: The Promotion will run from Monday November 16th, 2015 through Friday December 15th, 2015 (the "Promotion Period"), or while supplies last. The Promotion is a selection of two (2) Philips products listed below in the Products list. A Qualified Electrical Contractor can choose, as a sample, two of the Products (one per product category) for evaluation purposes. Product size to be specified and subject to availability. Product samples will be delivered by a Philips sales person or a designated representative to discuss how these Products can be designed/installed for the Qualified Electrical Contractor's upcoming project. Product selection limited to one selection per product category.

Products/Approximate Retail Values: The Products to choose from for the "Promotion" are as follows, while supplies last:

- 1. Philips Day-Brite EvoGrid LED recessed architectural troffers (~\$150 Retail Price varies by exact size & options)
- 2. Philips Lightolier LyteCaster LED 3" accent luminaires (~\$110 Retail Price varies by exact size & options)
- 3. Philips Lightolier LyteProfile LED 4" and 6" downlights (~\$180 Retail Price varies by exact size & options)
- 4. Philips EvoKit with SpaceWise LED lighting retrofit kits (~\$150 Retail Price varies by exact size & options)
- 5. Philips Ledalite FloatPlane LED suspended and wall mount fixtures (~\$275 Retail Price varies by exact size & options)
- 6. Philips Lightolier LyteCaster LED 4", 5" and 6" downlights and adjustable luminaires (~\$150 Retail Price varies by exact size & options)
- 7. Philips Lightolier SlimSurface LED round and square downlights (~\$45 Retail Price varies by exact size & options)

To Participate: A participating Qualified Electrical Contractor needs to be in attendance of the WESCO V.I.P. Philips presentation held in Kauai on Monday November 16th, 2015 and register with Philips at <u>www.philips.com/pick2</u>. Only one set of samples (i.e. two luminaires) per Qualified Electrical Contractor shall be given. Multiple registrations from the same business entity will be invalid.

Taxes: Any applicable tax reporting and/or withholding requirements shall be done in accordance with applicable law.

Claim Restrictions: No cash alternative or prize substitutions will be allowed. While supplies last.

General: By participating in the Promotion, participants agree to be bound by these Terms and Conditions and the decision of the Sponsor that shall be final and binding in all matters relating to the Promotion. Participants further agree to release, discharge and hold harmless Sponsor, its affiliates, subsidiaries, advertising and promotion agencies, agents and representatives and its respective officers, directors

and employees from and against, any and all costs, injuries, losses or damages of any kind, including, without limitation, death and/or bodily injury, or property damages, due in whole or in part, directly or indirectly, to participation in the Promotion or any Promotion –related activity, or from participants' acceptance, receipt, possession and/or use or misuse of any gift card, product or other prize. The Sponsor, its affiliates, subsidiaries, advertising and promotion agencies, agents and representatives, its respective officers, directors and employees are not responsible for and shall not be liable for: (a) inaccurate transcription of submissions, or for any human error which may occur in processing of sales data; (b) lost, late, illegible or incomplete submissions; or (c) any condition caused by events beyond control of Sponsor, that may cause the Promotion to be disrupted or corrupted. If, for any reason whatsoever, this Promotion, in Sponsors' sole opinion, is not capable of running as planned, Sponsor reserves the right at its sole discretion to cancel, terminate, modify or suspend this Promotion or any portion. All decisions of the Sponsor shall be final in regard to any matters relating to the Promotion.

Governing Law / Jurisdiction: The Promotion will be governed by the laws of the State of New Jersey without regard to its choice of law or conflict of laws principles. Any and all disputes arising out of or connected in any way with the Promotion will be resolved individually and exclusively by final and binding arbitration administered by the American Arbitration Association (AAA) conducted before a sole arbitrator and held in New Jersey. Arbitrator's decision shall be controlled by these Official Rules and shall apply only to the individual initiating the dispute. Arbitrator shall not have the power to award special, consequential, incidental, punitive or other similar damages.

Sponsor: Philips Lighting North America Corporation, 200 Franklin Square Dr., Somerset, NJ 08873.