# PHILIPS Ultinon Pro5000 LED

"Taking bright white light to the next level"

Swati Singh - EMEA Product Manager LED Upgrades Jun 2020



### LED upgrade disclaimer

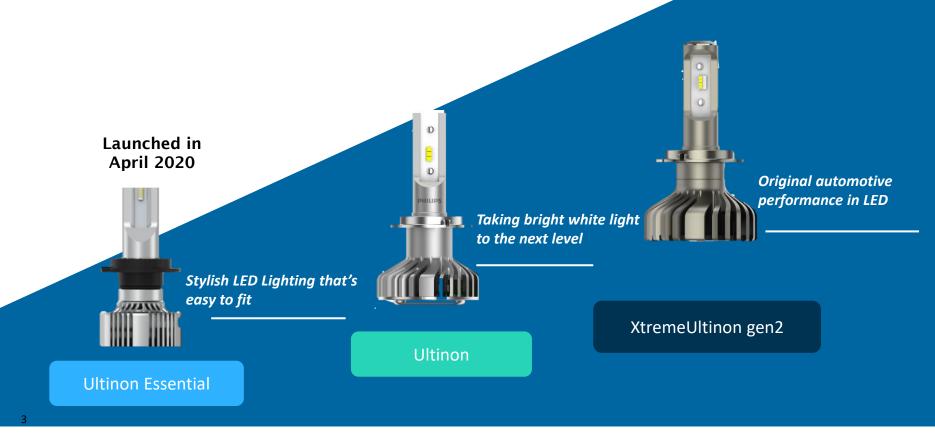


It is your own responsibility to ensure that the use of the LED retrofit lights complies with applicable local legal requirements.

Not for use on public roads Off road use only!

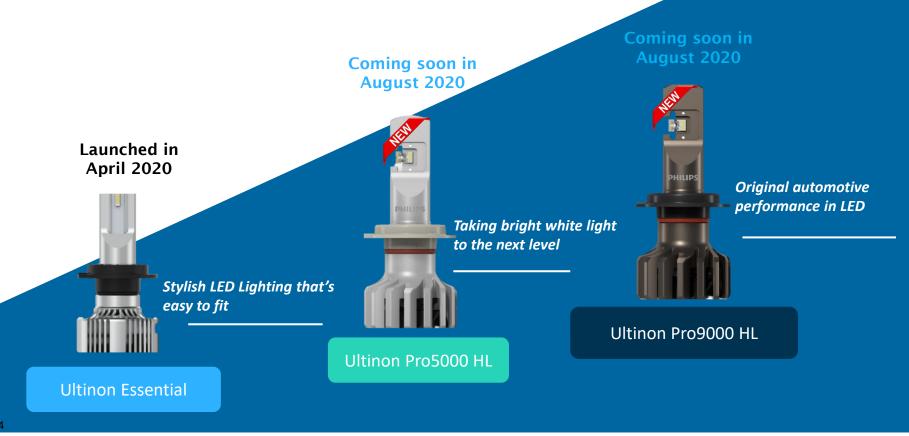


### The Philips LED headlighting bulbs new ranges





### The Philips LED headlighting bulbs new ranges





# Ultinon Pro5000 LED HL

#### Philips Ultinon Pro5000 HL range offering



#### Taking bright white light to the next level



 160% brighter light for extra visibility



 5800K cool white light color for driving comfort



 Safe beam technology for glare-free driving



3000 hours lifetime





#### OEM LEDs

Specifically designed to meet requirements of automotive environment (performance at high temp)

Always a step ahead, Philips Ultinon Pro5000 is driving performance with its exclusive OEM Lumileds LED chips. Get reliable performance.



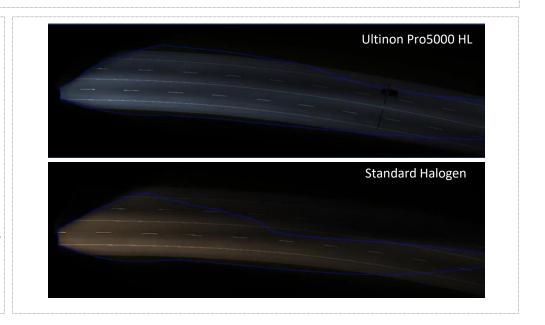




Up to +160% brighter light\*

Boost long-range visibility for night driving and short-range brightness for spotting other road users and hazards.

With SafeBeam technology, Philips
UltinonPro 5000 LED car headlight
bulbs increase your visibility by up to
160%\*. Once you experience this
daylight—like effect, you'll always prefer
LED.



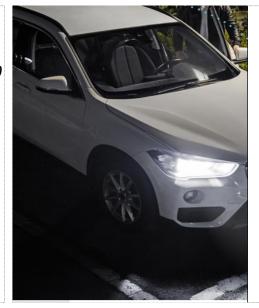
st Up to +160% compared with the ECE R112, superior visibility for driving. FOM : +150%, CCT : +100%





**Cool White light** with up to **5800 K** (OEM standards)

With a high color temperature of up to 5800 Kelvin, the Philips Ultinon Pro5000 produces a bright white light that's close to daylight. The clearer vision this provides makes it easier to spot obstacles and take the perfect driving line. The optimal color temperature avoids tiring or straining the eyes, giving you more comfortable and safer night-time driving.



More than 6500 K, reduces contrast, deteriorate driving sight and increase perception of glare. That's why we choose 5800K for maximum eye comfort





Glare-free driving with Philips Safe beam Technology\*

With SafeBeam technology, Philips UltinonPro 5000 LED car headlight bulbs increase your visibility by up to 160%\*.

The more you see, the better you perform, and the faster you react, the safer you are. So defeat darkness, choose Philips and start driving at night with greater confidence and control



Unlike other LED bulbs, who produce very bright light but glare all oncoming drivers (making the road dangerous for other road users), Philips Ultinon Pro5000 produce light which is glare free and safer for all road users.







#### 3000 hours lifetime

You want bright, stylish headlights but you don't want to keep replacing failed lamps.

LED lights generate heat that must be managed. Philips AirBoost technology is a smart cooling system that diverts heat away from the light's critical components. Greater heat resistance enables Philips Ultinon LED to last longer than comparable products currently on the market. Philips Ultinon Pro5000 provides up to 3,000 hours' use.



Action fan-based cooling system



Action fan-based cooling system with one-piece bulb design, ensuring efficient transmission of heat



<sup>\*</sup>AirBoost available in H7, H4, FOG, H11, HIR2, HB3/4

<sup>\*\*</sup>AirCool available in H1 and H3



**Swati Singh - EMEA Product Manager** LED Upgrades Jun 2020

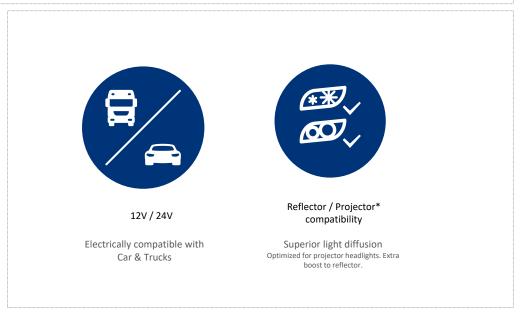




#### High compatibility with existing car park

Philips Ultinon Pro5000 is compatible with most popular cars in Europe. See Car Compatibility List on Philips page

It is also compatible with both 12V and 24V electrical systems, making it suitable for most vehicle types.



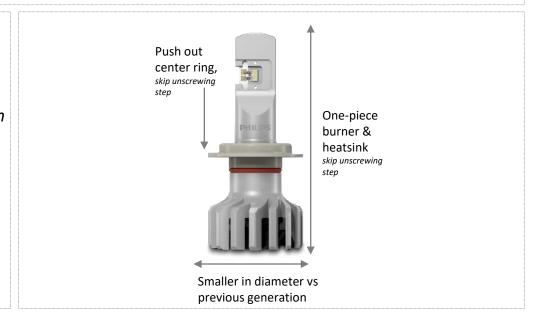
<sup>\*</sup> all types are compatible with both optics except H4 which is never used in projector headlamp





#### Ease of installation, compact design

Philips UltinonPro 5000 LED's brandnew design takes up minimal space in the headlamp unit. Its one-piece design and integrated electronics make fitting easier, too. This bulb is compatible with a wide range of car models and can be easily installed by DIYers or specialist mechanics.









Installation with peace of mind – 3 years warranty\*

Install Philips Ultinon Pro5000 with peace of mind

Philips Ultinon Pro5000 provides you 1 year of extended warranty



3 years Warranty\*



<sup>\*</sup>Applies only for non-commercial applications.

Applicable for European union countries. For other countries, local warranty standard applies

# Philips Ultinon Pro5000 HL range

New vs Current/last generation



### Philips Ultinon Pro5000 HL versus last generation

|                               |  | WEW | MEM |     |     |                        | Men | Wen   | Mem  |
|-------------------------------|--|-----|-----|-----|-----|------------------------|-----|-------|------|
| Features                      | Description  | H1  | Н3  | H4  | Н7  | <b>Fog</b><br>H8/16/11 | H11 | HB3/4 | HIR2 |
| LED light<br>engine           | now: OEM grade LED   |     |     | +++ | +++ | +++                    |     |       |      |
| Brightness                    | Up to +160%  |     |     | =   | =   | =                      |     |       |      |
| White light                   | 5800 K   |     |     | =   | =   | =                      |     |       |      |
| 12/24V compatibility          | New range is 24V compatible  |     |     | ++  | ++  | ++                     |     |       |      |
| Compact all-in-<br>one design | Integrated driver* and one-<br>piece design<br>Integrated CANbus** |     |     | +++ | +++ | +++                    |     |       |      |
| Reliable<br>durability        | New cooling system AirBoost***                                     |     |     | +   | +   | +                      |     |       |      |
| 3 years<br>warranty ****      | Lifetime : 5000 hrs  |     |     | =   | =   | =                      |     |       |      |

<sup>\*</sup> external driver for H1 and H3

<sup>\*\*</sup> Light repair CANbus to eliminate flickering is integrated in bulb. Please note CANbus to remove dashboard error is not integrated in the bulb

<sup>\*\*\*</sup> cooling system of H1 & H3 is "AirCool" \*\*\*\* Applies only for non-commercial applications. Applicable for European union countries. For other countries, local warranty standard applies

# Philips Ultinon Pro5000 HL Technical benchmark [≈H7]



### Beam performance

#### Highly homogeneous beam pattern in new Ultinon Pro5000 HL

| Lamp                      | Bulb       | Imax  | Glare<420 | FOM    |
|---------------------------|------------|-------|-----------|--------|
|                           |            | [cd]  | [cd]      | [cd]   |
| OEM VW Lavida( low-end)   | NA         | 42600 | 263       | 67949  |
| OEM Audi-Q3( high-end)    | NA         | 33900 | 278       | 117887 |
| Chevy Captiva (projector) | H7 halogen | 15900 | 220       | 58842  |
| Chevy Captiva (projector) | H7 UL      | 13800 | 228       | 51331  |
| Buick encore(reflector)   | H7 halogen | 32400 | 308       | 53104  |
| Buick encore(reflector)   | H7 UL      | 40700 | 201       | 68797  |

OEM Audi-Q3 performance is better than OEM Lavida. Compare to Captiva

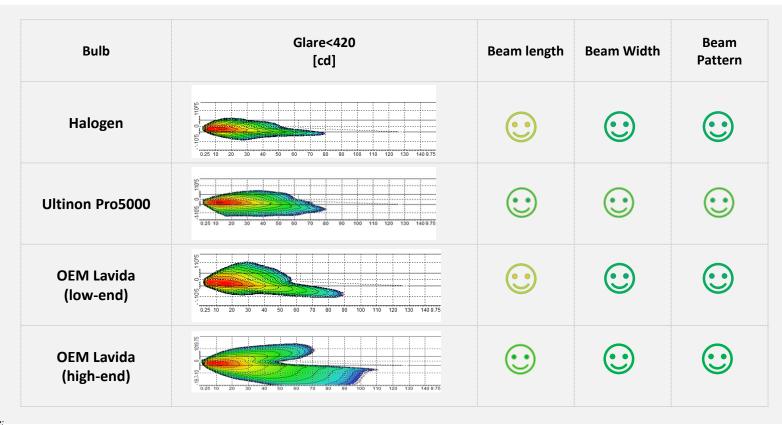
projector luminaire, OEM is better than aftermarket LED. Compare to encore reflector luminaire, aftermarket UL performance close to OEM Lavida but still have gap to OEM Audi-Q3.







### Bird-eye view (Reflector optics)



#### Note:

- $\bullet \quad \textit{Judged on how well the LED imitate and improve w.r.t the \textit{Halogen beam visibility, width and pattern} \\$
- Bird eye view based on 3lx and eye view length and width is key parameter





EMEA Go-to-market

### **EMEA Go-to-market**



**Product packaging** 



**Product images** 



**Product codes** 



**Product pricing** 



**Product Channelization** 



**Product Accessories** 



Warranty



**Compatibility List with existing car park** 



**Marcom activation** 



**User manual** 



### Product Packaging Ultinon Pro5000 HL



#### Premium Gift box packaging, compact size



all types

- ✓ Packaging with lifestyle picture
- ✓ Off-road claim on the back side
- ✓ 3 years warranty on front of the pack
- ✓ 12V-24V compatible on front of the pack

### Discover our Ultinon Pro5000 HL Range

≈ FOG







≈H7



≈ H4



≈ H11



new 411



3/4 ≈ HIR2





≈ H1





≈ H3





Automotive Grade Quality





12V / 24V



Reflector / Projector compatibility



Safe beam Technology\*



AirBoost\*\*

### Launch timing HL

Launch in August W35 (H4, H7, FOG)

Launch in October W44 (H1, H3, HIR2, HB3/4, H11)

**Replacing Ultinon** 



### Product codes and logistics (IIIIIII)



| DESIGNATION                 | REFERENCE<br>(ORDER ENTRY) | GOC      | MOQ<br>(No. of packs) | PACKAGE | RANGE | VOLTAGE | WATTAGE | 12NC           | EAN1          | EAN3          |
|-----------------------------|----------------------------|----------|-----------------------|---------|-------|---------|---------|----------------|---------------|---------------|
| LED Fog 11366<br>U50CW X2   | 11366U50CWX2               | 00776631 | 6                     | X2      | U50   | 12/24V  | 12W     | 9282.701.24702 | 8719018007766 | 8719018007773 |
| LED H1 11258<br>U50CW X2    | 11258U50CWX2               | 00778031 | 6                     | X2      | U50   | 12/24V  | 15W     | 9282.701.24802 | 8719018007780 | 8719018007797 |
| LED H11 11362<br>U50CW X2   | 11362U50CWX2               | 00780331 | 6                     | X2      | U50   | 12/24V  | 15W     | 9282.701.24902 | 8719018007803 | 8719018007810 |
| LED H4 11342<br>U50CW X2    | 11342U50CWX2               | 00782731 | 6                     | X2      | U50   | 12/24V  | 15W     | 9282.701.25002 | 8719018007827 | 8719018007834 |
| LED H7 11972<br>U50CW X2    | 11972U50CWX2               | 00784131 | 6                     | X2      | U50   | 12/24V  | 15W     | 9282.701.25102 | 8719018007841 | 8719018007858 |
| LED HB3/4 11005<br>U50CW X2 | 11005U50CWX2               | 00786531 | 6                     | X2      | U50   | 12/24V  | 16W     | 9282.701.25202 | 8719018007865 | 8719018007872 |
| LED HIR2 11012<br>U50CW X2  | 11012U50CWX2               | 00788931 | 6                     | X2      | U50   | 12/24V  | 16W     | 9282.701.25302 | 8719018007889 | 8719018007896 |
| LED H3 11336<br>U50CW X2    | 11336U50CWX2               | 00790231 | 6                     | X2      | U50   | 12/24V  | 15W     | 9282.701.25402 | 8719018007902 | 8719018007919 |



## Product pricing (



| DESIGNATION                 | REFERENCE<br>(ORDER ENTRY) | RRSP |
|-----------------------------|----------------------------|------|
| LED Fog 11366 U50CW X2      | 11366U50CWX2               | 100€ |
| LED H1 11258 U50CW<br>X2    | 11258U50CWX2               | 100€ |
| LED H11 11362 U50CW<br>X2   | 11362U50CWX2               | 100€ |
| LED H4 11342 U50CW<br>X2    | 11342U50CWX2               | 100€ |
| LED H7 11972 U50CW<br>X2    | 11972U50CWX2               | 100€ |
| LED HB3/4 11005<br>U50CW X2 | 11005U50CWX2               | 100€ |
| LED HIR2 11012<br>U50CW X2  | 11012U50CWX2               | 100€ |
| LED H3 11336 U50CW<br>X2    | 11336U50CWX2               | 100€ |

<sup>\*</sup> Refer to marketing toolkit for channel pricing



### Product channelization (



### Geography

Open for Europe, Africa, Middle East and Russia (except closed countries)\*

#### Market channels

Open for all channels (WS, Retail and Online)



<sup>\*</sup> See in appendix, list of open and closed countries

### Get the perfect fit for LED retrofit bulbs!

#### **LED CANbus**

LED retrofit and halogen bulbs differ from one another in terms of wattage, composition and power consumption.

To avoid an error message on the dashboard, a flickering, dimming effect, or even a no-light situation, we have developed smart solutions.

Light repair CANBus (used to eliminate flickering) is already integrated in the Philips Ultinon Pro9000 & Ultinon Pro5000 bulb. No need for external accessories\*

Our CANbus are compatible with all Philips ranges!

Reliable Philips quality
Convenient installation
Waterproof connectors IP65 scored

### Discover our LED Accessories range



Compatible with All Philips LED Ranges (existing & new ranges)

Philips Light repair CANBus against flickering



Available for H1 & H7

Philips Adaptor CANBus against dashboard signal







Available for H4, H7, FOG



#### **Center Ring Portfolio**

#### **Coming soon!**

P.S: existing B,C and D connector rings are not compatible with new ranges (UE, U50 and U90). They are only compatible with existing range XU



# Product Warranty

Quick reminder about Lumileds Warranty Policy for LED Upgrades

Philips Ultinon Pro9000 has 5 years warranty - 2 years + 3 years extended warranty\* Philips Ultinon Pro5000 has 3 years warranty - 2 years + 1 years extended warranty\* Ultinon Essential has 2 years warranty

Customers needs to register on Philips website to get the extended warranty Excluded from the warranty: Professional use our from country amps (eg. Taxi, Truc

Visit Philips.com for more information

Philips UE 24V compatibility only refers to electrical compatibility:
It can be mounted in a truck without being damaged by the overvoltage and it will generate light
The mechanical resistance to truck vibration is not secured
The optical fit is not granted



<sup>\*</sup>applicable for European union countries only

### **Compatibility List**



U90 and U50 has been physically tested on more than 60 popular cars in Europe. The list explains the car model, production year, requirement for CANbus or connector ring.





Compatibility list available on Philips website https:/philips.com/led-bulbs







Our consumer can find this list by following the link mentioned on the packaging.



### **User Manual**

#### Coming in July

Same user manual for U50 and U90 as they have same body structure





For Internal Use Only

# Appendix

EMEA Product Marketing LED Upgrades June 2020



### Philips Ultinon Pro5000 HL

| Features                                       | H1      | Н3      | H4             | H7         | Fog<br>H8/16/11 | H11        | HB3/4      | HIR2       |
|--|---------|---------|----------------|------------|-----------------|------------|------------|------------|
| LED light engine                               | SMD     | SMD     | TopContact     | TopContact | TopContact      | TopContact | TopContact | TopContact |
| Brightness                                     | +160%   | +160%   | +160%          | +160%      | +160%           | +160%      | +160%      | +160%      |
| White light                                    | 5800K   | 5800K   | 5800K          | 5800K      | 5800K           | 5800K      | 5800K      | 5800K      |
| Lifetime (hours)                               | 3000    | 3000    | 3000           | 3000       | 3000            | 3000       | 3000       | 3000       |
| 12/24V compatibility                           | Yes     | Yes     | Yes            | Yes        | Yes             | Yes        | Yes        | Yes        |
| Integrated driver                              | No      | No      | Yes            | Yes        | Yes             | Yes        | Yes        | Yes        |
| Integrated CANbus to eliminate flickering      | No      | No      | Yes            | Yes        | Yes             | Yes        | Yes        | Yes        |
| Integrated CANbus to eliminate dashboard error | No      | No      | No             | No         | No              | No         | No         | No         |
| Heat management system                         | AirCool | AirCool | AirBoost       | AirBoost   | AirBoost        | AirBoost   | AirBoost   | AirBoost   |
| 5 years warranty                               | 3 years | 3 years | 3 years        | 3 years    | 3 years         | 3 years    | 3 years    | 3 years    |
| Safebeam technology                            | Yes     | No      | Yes            | Yes        | Yes             | Yes        | Yes        | Yes        |
| Projector headlamp                             | Yes     | Yes     | Not applicable | Yes        | Yes             | Yes        | Yes        | Yes        |
| Reflector headlamp                             | Yes     | Yes     | Yes            | Yes        | Yes             | Yes        | Yes        | Yes        |
| IP rating                                      | IP65    | IP65    | IP55           | IP65       | IP55            | IP55       | IP55       | IP55       |

