

The Philips logo is displayed in white, bold, sans-serif capital letters on a dark blue rectangular background with rounded corners. The background of the entire page is a photograph of a Sleepy Genk store at dusk, showing a large glass window reflecting the sky and displaying a bed with a decorative headboard inside.

PHILIPS

Retail lighting

Sleepy Genk

Case Study

Putting energy waste to bed

**Cutting-edge lighting has re-energized sales
at Sleepy in Genk**



“ My shop has become much more attractive thanks to this lighting, and at the same time I’m saving money and doing good for the environment.”

Bart Meekers, Owner, Sleepy Genk





Background

Sleepy is an expert in bedroom technology. Its slogan, 'life is better in bed', is reflected in the chains' range of contemporary beds, mattresses, linen and custom-made wardrobes. At the Genk branch, owner Bart Meekers wanted to supercharge sales and reduce running costs.

Solution

As a leader in sleep technology, Sleepy understands the importance of light. Bart Meekers, owner of the Genk branch, looked into cutting-edge illumination as a way to reduce his store's running costs. Philips lighting looked promising. Not only would it boost the image of Sleepy as a sustainable company, but the energy-efficient lighting that produces minimum heat would also save on air-conditioning costs. However, reducing electricity costs was not the only challenge. Meekers wanted to create the correct ambience in his store with warm, uniform light that would create the right look and feel for Sleepy. The store windows were particularly important: "They create the first impression", said Meekers.

For general illumination the entire showroom (900 m²) was equipped with 35W MASTERColour CDM-T Elite lamps, which have superior light quality and a very long lifespan. They create a warm, pleasing ambience that encourages customers to take their time in the showroom. To attract extra attention, the store windows were fitted with 70W MASTERColour CDM-T Elite, while the energy-efficient MASTER LED creates a satisfying glow during the night.

The MASTERColour CDM-T Elite lamps have given new life to the store, with sparkling white light and excellent color rendering that brings out the vibrant hues of the bed linen. The lamps provide more light using less energy, and with an impressive 20,000 hour life cycle, they won't need to be maintained for a very long time.

“ Because my store is on a busy thoroughfare, I have to be able to attract attention quickly – I need to cut right through the daylight, so that my windows can be seen well from a distance.”

Bart Meekers, Owner, Sleepy Genk

