### PHILIPS

**Professional Services** 

# Lighting insights and customized design

**Philips Lighting Services** 

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#### Lighting insights and customized design

Are you satisfied with the performance of your lighting equipment today and does your lighting system provide reliable insights? Do you want to equip your building with best-in-class lighting? A tailor-made lighting solution will not only give you the best possible lighting right from the start, it will also deliver bigger energy savings and ensures you meet your business objectives.

With your needs in mind, we'll assess your existing installation, provide you with clear insights and give you excellent advice on how to optimize your lighting, from an easy LED retrofit to a full redesign.

### Philips Lighting Services: the process









#### Plan & design

**Build** 

#### Operate

We perform a lighting assessment of the current installation and identify potential savings. Our design team will present you with a customized lighting solution. After a proposed solution is approved, we take care of end-to-end project management. We dispose of the old luminaires and deliver, install and commission the new lighting system. We manage the dayto-day operation of your lighting assets, we check the system operation, monitor alarms, consult on reported faults, design and upload content (where applicable).

#### Maintain & optimize

As part of our recurring services, we manage all maintenance and repair work, optimize the installation's performance throughout the life of the contract and verify the performance outcome as agreed.

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Services

# Professional Services

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Our Professional Services	Audit and Design	Consulting
Scoping and quick scan	<b>✓</b>	✓
Data collection		✓
Baseline metering	Optional	✓
Lighting design	✓	✓
System design	Optional	✓
Experience design		✓
Mock-up	Optional	Optional
Business case	✓	✓
Financial model		Optional

Services

## How does it work?

Getting expert advice from our professionals is easy. All you need to do is to ask for a scoping session and quick scan and you'll experience what our Professional Services can do for you! To achieve a thorough understanding of what you really need, we'll gather all details regarding your current lighting assets and specific requirements. We will help you understand where to save energy and how to improve the overall user experience.



Audit and Design Design that improves lighting performance



#### Consulting

Expert advice for a tailor-made lighting experience Services



To assist you in making an informed decision, we will perform a detailed audit of your lighting equipment to validate the asset information and conditions of use. Optionally, we will enrich the collected data with baseline metering of installed power and lighting performance. We will analyze the collected data, identify opportunities for improvement and create a detailed lighting design in line with your needs – now and in the future.

- Get a complete, accurate overview of your lighting equipment
- Understand the condition of your equipment and what you can still expect from it
- Create a renovation strategy based on detailed, fact-based insights

Services



Philips Lighting's consulting services go one step further. Together with you, we will co-create a fully customized and optimal lighting solution that delivers value beyond illumination. We complete our service with a compelling business case and provide you with financing options to free up cash for your core business activities. You set the priorities and targets, and we will help you fill in the details.

- Fully understand your stakeholders' needs
- **Co-create** your future lighting plan
- Validate the desired impact on your business objectives

**Get Philips Lighting Services.** 

What can our Professional Services do for your company?

### Why choose Philips Lighting Services?

- Global presence and local experience for multi-level support
- World-class innovation capabilities and deep application and system expertise
- One-stop shop to deliver systems and services for all your lighting needs
- Proven record of quality and reliability no unexpected surprises

### Questions? Suggestions? Feel free to contact us at anytime – we look forward to hearing from you.



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