



**PHILIPS**

2016 Event

Grainger Sellers  
or Grainger Sellers  
and Customers

## You are invited to **Discover the world of Philips Lighting**

Philips Lighting would like to invite you to an exclusive 2-day lighting workshop held in Somerset, New Jersey created especially for Grainger and Grainger Customers.

You will learn how to use and apply the latest lighting technologies & product innovations from Philips Lighting to create value for your business. Whether it's a simple lamp upgrade or an entire building renovation, Philips Lighting products are engineered to help reduce energy costs and free-up resources for other important initiatives.

This workshop will focus on Philips lighting solutions that can help you:

- Comply with Government Legislation
- Build a positive image by adopting sustainable light solutions that reduce your facility's carbon footprint
- Benefit from utility rebate opportunities
- Lower long-term lamp disposal costs
- Extend maintenance intervals, which means fewer lamp replacements and less disruptions

To attend, please visit : <http://www.philips.com/lighting/education>. If you are new to the site, you must first register as a new user, which will generate and email a user id and password to you. Once you login to the system, you may begin to enroll in the course. Click on Custom workshop, a list

of Grainger workshops will appear, select the date you wish to attend and click next. Complete the enrollment information and submit.

Upon receipt of your enrollment, you will be contacted by a Philips Sales Manager with instructions and next steps.

Please complete your enrollment no later than 30 days prior to the training date you wish to participate in.

Upcoming Philips Lighting Workshops:

**Focus on All Grainger Segments (Commercial, Retail, Healthcare, Hospitality, Institutional and Government)**

- April 12 - April 13, 2016
- July 11 - July 12, 2016
- September 26 - September 27, 2016
- December 5 - December 6, 2016

AVAILABLE THROUGH

**GRAINGER**  
FOR THE ONES WHO GET IT DONE